

USDA Foreign Agricultural Service

# GAIN Report

Global Agricultural Information Network

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## Burma - Union of

**Post:** Rangoon

### Beans and Pulses Monthly Trade-September

**Report Categories:**

Grain and Feed

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**Report Highlights:**

Myanmar exported 66,282 metric tons (MT) of beans and pulses in September 2014, down 19 percent from August's level reportedly because of lower import demand from India. Domestic wholesale prices of Matpe and Toor Whole beans decreased, while the price of Munag beans remained unchanged in September.

## **General Information:**

### **Trade:**

Myanmar's bean and pulse exports are composed of two types of trade: official exports primarily through sea transportation and unofficial exports through land borders (mainly to India and China).

Official exports of beans and pulses in September dropped to 57,217 MT in September from 69,498 MT in August reportedly due to weak demand from India especially for Matpe and Toor Whole.

Matpe (Black gram) beans accounted for 52 percent of exports in September, followed by Toor Whole at 35 percent and Mung at 7 percent. By country, 67 percent of total official pulse exports were to India, and 11 percent to Singapore and 5 percent to Vietnam (Table 1).

Unofficial exports through land borders to India and China decreased by 24 percent in September to 9,065 MT as compared to 11,910 MT in August.

### **Market Situation**

According to the Bayintnaung Commodity Exchange Center in Yangon, domestic wholesale prices for Matpe and Toor Whole beans in September declined by 7 percent and 6 percent, respectively, due to poor demand from India. On the other hand, prices for Mung beans remain unchanged at high levels due to low domestic supplies and regular import demand from China.

In an effort to reduce defaults between buyers and sellers, The Myanmar, Pulses, Beans and Sesame Seed Merchant's association is trying to implement a new system. In the past when there were wide or rapid variations in prices, buyers or sellers might default on existing verbal agreements. This created substantial market disruptions. Beginning in October the Association, under the approval of the Ministry of Commerce, will initiate a system where traders must deposit 10 percent of the total price in a bank at the time a contract is agreed, with the expectation that the contract will be executed in one month. It is hoped that this will bring a degree of predictability to the marketplace.

**Table 1 Official Export of Beans and Pulse by Types and Destination in September 2014 (MT)**

| No. | Country      | Butter     | Matpe         | Mung         | Toor Whole<br>(Pigeon Beans) | Others       | Total         |
|-----|--------------|------------|---------------|--------------|------------------------------|--------------|---------------|
| 1   | AUSTRALIA    |            | 9             | 6            |                              | 7            | 22            |
| 2   | BANGLADESH   |            | 48            | 72           |                              |              | 120           |
| 3   | BELGIUM      |            |               | 48           |                              |              | 48            |
| 4   | BRAZIL       |            | 125           | 5            |                              |              | 130           |
| 5   | BULGARIA     |            | 12            | 12           |                              |              | 24            |
| 6   | CHINA        |            | 24            | 20           |                              | 484          | 529           |
| 7   | INDIA        |            | 18,887        |              | 18,120                       | 1,218        | 38,224        |
| 8   | INDONESIA    |            | 804           | 165          | 240                          | 122          | 1,331         |
| 9   | JAPAN        |            | 411           | 62           |                              | 40           | 513           |
| 10  | KOREA        |            |               |              |                              | 485          | 485           |
| 11  | LAO PDR      |            |               | 24           |                              |              | 24            |
| 12  | MALAYSIA     |            | 1,929         | 339          | 21                           | 49           | 2,338         |
| 13  | MOROCCO      |            | 125           |              |                              |              | 125           |
| 14  | NETHERLANDS  |            | 25            | 24           |                              |              | 49            |
| 15  | NEW ZEALAND  |            |               |              |                              | 21           | 21            |
| 16  | PAKISTAN     |            | 696           |              |                              | 146          | 842           |
| 17  | PHILIPPINES  |            |               | 500          |                              | 48           | 548           |
| 18  | RUSSIA       |            |               |              |                              | 48           | 48            |
| 19  | SAUDI ARABIA |            | 71            | 7            | 5                            | 55           | 138           |
| 20  | SINGAPORE    | 125        | 3,094         | 1,020        | 1,177                        | 710          | 6,125         |
| 21  | SRI LANKA    |            | 144           |              |                              |              | 144           |
| 22  | SWEDEN       |            | 21            |              |                              |              | 21            |
| 23  | THAILAND     |            | 927           | 145          | 120                          |              | 1,192         |
| 24  | UAE          |            | 840           |              | 120                          | 24           | 984           |
| 25  | USA          |            | 148           | 75           | 120                          |              | 343           |
| 26  | VENEZUELA    |            |               | 150          |                              |              | 150           |
| 27  | VIET NAM     |            | 1,300         | 1,105        |                              | 295          | 2,700         |
|     | <b>TOTAL</b> | <b>125</b> | <b>29,639</b> | <b>3,779</b> | <b>19,923</b>                | <b>3,751</b> | <b>57,217</b> |

Source: Ministry of Commerce (MOC)

Other categories include kidney, bamboo, black eye, sultani, chick pea, brown beans and various beans.

**Table 2 Monthly Exports of Beans and Pulses in 2012-2014 (MT)**

| Month        | 2012             | 2013             | 2014           |                |                  |
|--------------|------------------|------------------|----------------|----------------|------------------|
|              | Non-border       | Non-border       | Non-border     | Border         | Total            |
| January      | 92,621           | 105,240          | 75,197         | 8,942          | 84,139           |
| February     | 141,008          | 107,369          | 90,314         | 13,382         | 103,696          |
| March        | 158,944          | 124,895          | 170,803        | 25,957         | 196,760          |
| April        | 98,910           | 84,278           | 88,852         | 9,706          | 98,558           |
| May          | 209,040          | 85,802           | 142,999        | 24,242         | 167,241          |
| June         | 155,490          | 82,257           | 68,893         | 28,892         | 97,785           |
| July         | 267,010          | 90,434           | 69,229         | 41,014         | 110,243          |
| August       | 71,098           | 83,030           | 69,498         | 11,910         | 81,408           |
| September    | 79,215           | 71,274           | 57,217         | 9,065          | 66,282           |
| October      | 110,498          | 125,893          |                |                |                  |
| November     | 80,369           | 70,074           |                |                |                  |
| December     | 122,068          | 91,589           |                |                |                  |
| <b>Total</b> | <b>1,586,271</b> | <b>1,122,135</b> | <b>833,002</b> | <b>173,110</b> | <b>1,006,112</b> |

Source: Ministry of Commerce (MOC)

Note: exchange rate in August: US\$ 1.0 = 970 Kyat

End of report.